

# UTStarcom Selects Motorola AdvancedTCA Communications Servers

*Helps Decrease Infrastructure Costs and Improve Time-to-market of Next-generation IP-based Multi-service Platform*

TEMPE, Ariz. – 9 April 2007 – UTStarcom, Inc. and Motorola, Inc. (NYSE: MOT) today announced that UTStarcom has selected Motorola's AdvancedTCA<sup>®</sup> (ATCA<sup>®</sup>) communications servers as a carrier-grade common platform for the company's top selling mSwitch<sup>®</sup> IP-based multi-service platforms. UTStarcom expects that the latest open standard ATCA technology from Motorola will help enable it to deliver cost-effective, scalable and highly available solutions to network operators in Asia and worldwide.

"We are pleased to announce UTStarcom's collaboration with the leading provider of ATCA communications servers," said Pat Chan, senior vice president and general manager of UTStarcom's Network Solutions Business Unit. "By selecting Motorola, we believe UTStarcom will be able to significantly enhance the customer experience by leveraging Motorola's experience and technology expertise to decrease infrastructure costs, improve time-to-market and focus on revenue-generating applications and solutions for our mSwitch product portfolio."

"UTStarcom's selection of Motorola's communications servers is further evidence that the adoption of ATCA is growing in Asia and throughout the world," said Stephen Dow, vice president and general manager, Embedded Communications Computing, Motorola. "We believe that deployment of open, standards-based communications servers as a common platform for a portfolio of applications will help network equipment providers lower CAPEX and OPEX and speed time-to-market."

A portion of the revenue on this agreement was recognized in fiscal year 2006.

## **About Motorola's Communications Servers**

Motorola's communications servers are open, fully integrated systems that act as a common, carrier-grade platform for a wide range of applications. This common platform concept integrates hardware and software elements to enable equipment manufacturers to focus on adding their application-specific value, thereby reducing the time, cost and risk involved in deploying new revenue-generating applications or migrating existing applications to standards-based technology. For more information:

[www.motorola.com/computing](http://www.motorola.com/computing)

## **About Motorola**

Motorola is known around the world for innovation and leadership in wireless and broadband communications. Inspired by our vision of seamless mobility, the people of Motorola are committed to helping you connect simply and seamlessly to the people, information and entertainment that you want and need. We do this by designing and delivering "must have" products, "must do" experiences and powerful networks -- along

with a full complement of support services. A Fortune 100 company with global presence and impact, Motorola had sales of US \$42.9 billion in 2006. For more information about our company, our people and our innovations, please visit <http://www.Motorola.com>.

### **About UTStarcom, Inc.**

UTStarcom is a global leader in IP-based, end-to-end networking solutions and international service and support. The company sells its broadband, wireless, and handset solutions to operators in both emerging and established telecommunications markets around the world. UTStarcom enables its customers to rapidly deploy revenue-generating access services using their existing infrastructure, while providing a migration path to cost-efficient, end-to-end IP networks. Founded in 1991 and headquartered in Alameda, California, the company has research and design operations in the United States, Canada, China, Korea and India. UTStarcom is a FORTUNE 1000 company. For more information about UTStarcom, visit the company's Web site at <http://www.utstar.com>

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